

# THE WHOLESALE<sup>®</sup>

*News of Plumbing • Heating • Cooling • Industrial Pipe Distribution*

## IN THE CHANNEL

Elkay recently honored **Dellon Sales** as its "Rep of the Year" at the company's annual Chairman's Dinner during K/BIS. The award is based on an agency's ability to consistently grow sales, quick implementation of new sales and marketing initiatives, and successful sales of Elkay products. The three principals from this year's winning rep agency —

*Scott Dellon, David Dellon and Ken Schwab* — were each awarded an engraved Rolex watch in recognition of being named Rep of the Year. "We couldn't be more thrilled to be the recipients of this prestigious award," said Scott Dellon.



*Elkay recently honored Dellon Sales as its "Rep of the Year." Pictured are (from left) Timothy Jahnke, Elkay president and CEO; Mark Whittington, Elkay senior vice president-sales; Ken Schwab, Scott Dellon and David Dellon, principals of Dellon Sales; and Ronald C. Katz, executive chairman of Elkay's Board of Directors*