

Banner Plumbing & Heating Supplies Opens Suburban Showroom

➤ Banner Plumbing & Heating Supplies (Chicago) has opened its 15,000-sq.-ft. showroom in Buffalo Grove, IL, to the public. The showroom carries 61 decorative lines, 38 of which are new to Banner Plumbing. Among the brands offered are TOTO, Hansgrohe, Porcher, Elkay, Franke, Bear Creek Glass, HP Austin, Quiescence, Vanity Flair, Zoli Loft & Bath and Robern.



Among the working products on the showroom floor are eight bathtubs, 16 lavatory faucets, 18 kitchen faucets, and many toilets that demonstrate different flushing technologies. Customers can schedule private after-hours appointments to use the tubs and showers. Touch-screen kiosks providing product information are scattered throughout the showroom. Michelle Henderson is showroom manager.

Banner has been serving the Chicago area for 60 years.

SUPPLYHOUSE

NOVEMBER 2008

TIMES

ASA Convention

ASA'S 2009 OFFICERS

Chairman — Jeff New (Mid-City Supply, Elkhart, IN)

President — Joe Poehling (First Supply LLC, Madison, WI)


President-elect -- Frank Nisonger (Slakey Brothers, Sacramento, CA)

Vice Presidents -- Robert Christiansen (Chris-More, Memphis, TN); Frank Finkel (Davis & Warshow, Maspeth, NY); Richard Schwartz (WinWholesale, Dayton, OH); Robert Vick (Legend Valve, Birmingham, AL); Scott Weaver (APR Supply, Lebanon, PA); Mark Whittington (Elkay Manufacturing, Oak Brook, IL).

Treasurer — William Kenny (Kenny Pipe & Supply, Nashville, TN).

Secretary — Michael Adelizzi (American Supply Association, Chicago, IL).

Meet ASA's Officers for 2009

 At the ASA Annual Meeting held during Network'o8 outgoing ASA Chairman, Joel Becker, of Torrington Supply Co., in Waterbury, CT, introduced the ASA Officers, who will lead the association for 2009:



CHAIRMAN OF THE BOARD
Jeff New
Mid-City Supply Co.
Elkhart, Indiana



PRESIDENT
Joe Poehling
First Supply LLC
Madison, Wisconsin



PRESIDENT-ELECT
Frank Nisonger
Slakey Brothers, Inc.
Sacramento, California



VICE PRESIDENT
Robert Christiansen
Chris-More, Inc.
Memphis, Tennessee



VICE PRESIDENT
Frank Finkel
Davis & Warshow, Inc.
Maspeth, New York



VICE PRESIDENT
Richard Schwartz
WinWholesale, Inc.
Dayton, Ohio



VICE PRESIDENT
Scott Weaver
APR Supply Company
Lebanon, Pennsylvania



VICE PRESIDENT
Mark Whittington
Elkay Manufacturing Co.
Oak Brook, IL



VICE PRESIDENT
Robert Vick
Legend Valve Corp.
Birmingham, Alabama



TREASURER
William Kenny
Kenny Pipe & Supply Inc.
Nashville, Tennessee



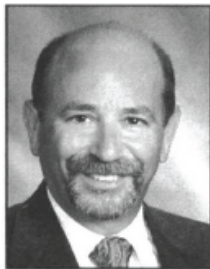
SECRETARY
Mike Adelizzi
American Supply Association
Chicago, Illinois

SUPPLY HOUSE

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The Thanks Of A Grateful Association



■ by Jeff New
Mid-City Supply Co., Inc.

Dear Industry Colleagues,

➤ Back in May, I talked about how as the president of our industry's association, I get to do a lot of cool things. Now that it's November, I'm here to admit that I didn't know the half of it then! I don't mean use those giant scissors to cut a ribbon or take a shiny shovel and dig up some dirt for a photo-op. I mean *really* cool things, like meet awesome industry people across the country I never would have known without this opportunity, participate in a signing ceremony with OSHA in Washington, D.C., and be witness and ambassador to the dedication and generosity of those who make up the membership of our association.

Network'08 was one of the best ASA conventions I've ever attended. The reasons why are the result of *your* actions. Think about it in a way similar to the age-old question: if a tree falls in the forest and there's nobody there to hear it, does it make a noise? If a convention has a full agenda of excellent speakers and lively networking opportunities, does it impact an industry if there's nobody there to gain from it? While the tree question will be up for debate for all eternity, there's no doubt to the answer of the second one — no way. It takes people, devoted people, who come out in spite of a down business cycle and an epic economic crisis, to support their industry and their association. I saw hundreds of reasons why in spite of what's going on all around us economically, I have faith that our industry will not only survive

but prosper. Those reasons are the men and women who are dedicated to coming to these events, participating in the seminars and workshops, furiously taking notes and going back to their businesses to make them better with what they learned. ASA couldn't exist without you. For investing in us with your time and your dollars, you have the thanks of a grateful association.

Another group that went above and beyond are the companies who stepped up to sponsor the events at this convention. Their participation allowed ASA to produce the outstanding seminars, events and networking opportunities at Network'08. These are not easy times for any company, and making this kind of significant commitment demonstrates a confidence in ASA that is deeply gratifying to the entire association, and

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especially to me as its president. An encore listing of these companies is well-deserved: Bradford White Corp., InSinkErator, Elkay, American Standard, A.O. Smith, Federated Insurance, Kohler, Weldbend, ASA Education Foundation, PHCC Educational Foundation, Noritz, Anvil International, Legend Valve, NIBCO, and Hercules. Thank you for all you did in making Network'08 a truly valuable and memorable event; you have the thanks of a grateful association.

I could go on and on about so many of the spectacular moments of Network'08, but I'd just be repeating what's already in this magazine. Jim Olsztynski gives a great summary of the meeting on pages 40-42 and there's more coverage in the pages of *ASA News*. Read all about it, and then plan on attending next year's convention — NetworkASA 2009 — in Washington, D.C. There are big plans in the works for the future you won't want to miss. With just two months to go in my term, I'm *still* excited to be president of this great association!! ☞